

Message Text

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70

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 125900

R 031615Z MAR 76
FM AMEMBASSY ACCRA
TO USDOC WASHDC
SECSTATE WASHDC 1430

UNCLAS ACCRA 1685

REF: USDOC 00818

EO 11652 NA
TAGS: BEXP GH
SUB: WTDR/FTI-NARROW PHARMACO LTD.

1. GHANA 2. CNTRY CODE: 749 3.SER NO 0024000

4. NARROW PHARMACO LTD. 4B. CODE : A

5. P.O. BOX 1613: OFF LABADI ROAD

6. ACCRA, GHANA

7. EST 1958 8. EMPL: 145 9. SIZE: (19-X LARGE

10. REPUTATION: (22-X) EXCELLENT

11. ONE OF COUNTRY'S IMPORTANT MANUFACTURERS OF
PHARMACEUTICALS, SOAPS AND COSMETICS FROM BASIC
CHEMICALS AND INGREDIENTS IMPORTED MAINLY FROM THE U.S.,
FRANCE, WEST GERMANY AND BRITAIN. WELL-EQUIPPED
FACTORY LOCATED ON 3,600 -SQ.METER PLOT NEAR DOWNTOWN
ACCRA. ALSO HAS ONE SHOP THAT RETAILS ITS OWN
PRODUCTS AND IMPORTED PHARMACEUTICALS. IN ADDITION,
FIRM CULTIVATING PALM PLANTATION TO PRODUCE VEGETABLE OILS TO
SUPPLEMENT ITS RAW MATERIAL REQUIREMENTS.

13A. 28310/135 IMP. DIST OF BIOLOGICAL PREPARATIONS
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13B. 28330/135 IMP. DIST. OF MEDICINAL AND BOTANICAL PRODUCTS

13C. 28340/0135 MFR. IMP. DIST. OF PHARMACEUTICALS

13D. 28413/0 MFR. OF HOUSEHOLD AND MEDICATED SOAPS

13E. 28445/0 MFR. OF TOILETRIES, CREAMS

13F. 28100/5 IMP. OF INDUSTRIAL INORGANIC CHEMICALS

13G. 20771/5 IMP OF TALLOW

13H. 20763/5 IMP. OF VEGETABLE OIL MIL PRODUCTS

14. CONTACT MR. JUSTIN OPON-PEPRAH TITLE: MANAGING
DIRECTOR

15. CABLE: NARODRUGS 16. TELEX NONE 17. TEL: 77353

18. FINANCIAL REFS: BARCLAYS BANK OF GHANA LTD.,
KIMBERLEY AVE, BRANCH P.O. BOX 1624, ACCRA ;; GHANA
COMMERCIAL BANK, REPUBLIC HOUSE BRANCH, P.O. BOX 5550, ACCRA,
GHANA.

19. TRADE REFS: MONSANTO INTERNATIONAL DIV., 800 N. LINDBERGH
BLVC., ST. LOUIS, MO. 63166; PUREPACK PHARMACEUTICAL CO,
200 ELMORA AVE., ELIZABETH, N.J. 07207; ST. JOHN INTER-
NATIONAL, INC., 5 WORLD TRADE CENTER, SUITE 7115, NEW YORK,
N.Y. 10048; ARNOLD AND CLARKE CHEMICAL CO., 6325 HURST,
P.O. BOX 10660, HOUSTON, TX, 77010.

20. NO FOREIGN FIRMS REPRESENTED.

21. FIRM IS OUTGROWTH OF MODEST PHARMACY OPERATION
STATED IN 1958 AND CALLED NARROW DRUG STORE AND PHARMACY. IT WAS
INCORPORATED IN 1968 IN ITS PRESENT NAME WITH THE
CONTROLLING INTEREST RETAINED BY THE FOUNDER WHO IS ALSO
THE CURRENT MANAGING DIRECTOR. FIRM HAS EVIDENTLY GROWN
SUBSTANTIALLY OVER THE YEARS IN BOTH PRODUCTION CAPACITY AND
PRODUCT LINES. IN COMPLIANCE WITH RECENT GOVERNMENT POLICY,
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FIRM HAS BRANCHED OUT INTO AGRICULTURE IN WHICH 60 PERCENT
OF STATED LABOR FORCE IS ENGAGED IN CULTIVATING OIL PALM
PLANTATION. COMPANY ENJOYS EXCELLENT REPUTATION AMONG
GHANAIAAN BUSINESS COMMUNITY: HAS PROMPT PAYMENT RECORD WITH
LOCAL BANKS WHICH CONSIDER IT "HONEST, TRUSTWORTHY AND
GOOD FOR NORMAL BUSINESS ENGAGEMENTS." 3.- 6 43:9..3,\$
,-4492 0#-4.-:9 AS SUITABLE TRADE CONTACT
FOR U.S. BUSINESSMEN,.

22. PREPARED BY P.A. HENNISON APPROVED BY A.L. GLAD
AT AMERICAN EMBASSY, ACCRA.
LINEHAN

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NNN

Message Attributes

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Margaret P. Grafeld
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